

Early bird expires 4 June\*

Claim over  
10 CLE  
points

Separately  
bookable  
days

# Inaugural Conveyancing NSW Conference

Mastering the practicalities  
of conveyancing

16 - 17 July 2008  
Sydney

## Don't miss this opportunity to:

**DISCOVER** the "golden rules" for obtaining a building certificate the first time

**OVERCOME** confusion surrounding the *Home Warranty Insurance Act*

**REFRESH** your knowledge of GST-related issues

**AVOID** the firing line of litigation with tips to prevent professional negligence claims

**FIND OUT** how to word caveats following *Black v Garnock*

## Expert speakers include:

Tony Cahill, *Legal Author and Commentator*

Gary Newton, *Partner, Colin Biggers & Paisley*

Carolyn Chudleigh, *Partner, Holding Redlich*

Garry Poole, *Director, Building Code Advisory Services*

Register today

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Product of:



**LexisNexis**<sup>®</sup>  
Professional Development

# Inaugural Conveyancing NSW Conference

## Mastering the practicalities of conveyancing

### DAY ONE ESSENTIALS: Wednesday 16 July 2008

8:30	<b>Registration and coffee</b>	1:50	<b>Gaining confidence with community titles</b> <ul style="list-style-type: none"><li>• Overview of the Community Schemes Legislation in NSW</li><li>• Understanding the essential elements</li><li>• Registering a Community Plan</li><li>• Common misunderstandings and how to avoid them</li><li>• Reviewing recent proposed legislative amendments</li></ul> <i>Carolyn Chudleigh, Partner, Holding Redlich</i>
9:00	<b>Welcome and opening remarks from the Chair</b> <i>Joseph Grassi, Director, Lamrocks Solicitors &amp; Attorneys</i>	2:40	<b>Anticipating and resolving settlement day disasters</b> <ul style="list-style-type: none"><li>• Preparing for settlement day</li><li>• Examining circumstances that may complicate or delay completion</li><li>• Dealing with delays in finance – best practice measures</li><li>• Mapping procedures for when the other party is unable to settle</li></ul> <i>Paul Denny, Principal, Paul Denny Conveyancing</i>
9:10	<b>The golden rules for obtaining your building certificate quickly and efficiently</b> <ul style="list-style-type: none"><li>• Identifying common problems</li><li>• Considering case examples</li><li>• How to get it passed the first time</li></ul> <i>Garry Poole, Director, Building Code Advisory Services Pty Ltd</i>	3:30	<b>Afternoon tea</b>
10:00	<b>Examining building certificates and illegal building work</b> <ul style="list-style-type: none"><li>• Determining what constitutes “illegal building work”</li><li>• Exploring the statutory framework in New South Wales</li><li>• Risks, remedies and options – tips for advising the purchaser &amp; vendor client in the conveyancing transaction</li></ul> <i>Paul Watkins, General Counsel, Australia, Stewart Title Limited</i>	4:00	<b>Avoid being stung by unforeseen tax issues</b> <ul style="list-style-type: none"><li>• Common errors to avoid when considering capital gains tax</li><li>• GST: tips and traps</li><li>• Considering small business and main residence exemptions</li><li>• Knowing when to consult an expert</li></ul> <i>Peter Laverick, Partner, TressCox Lawyers</i>
10:50	<b>Morning tea</b>	4:50	<b>Close of conference</b>
11:20	<b>Obtaining a surveyor's insight and better understanding the process</b> <ul style="list-style-type: none"><li>• Analysing a typical survey – the basics</li><li>• Considering identification reports</li><li>• Examining deposited plans and titles</li><li>• What can go wrong? Considering the worst case scenario</li></ul> <i>Michael Lockley, Partner, Lockley Land Title Solutions</i>	5:00	<b>Close of day one</b>
12:10	<b>Avoiding the firing line of litigation</b> <ul style="list-style-type: none"><li>• Understanding your professional indemnity policy</li><li>• Recognising a circumstance before it develops into a PI claim</li><li>• Identifying risk – considering examples</li><li>• Managing difficult clients</li><li>• Considering the broader issues</li><li>• Developing your own risk management strategies</li></ul> <i>Ian Marler, Principal, Conveyancing Services</i>		
1:00	<b>Lunch</b>		

### Future events:

#### 4th Annual Commercial and Retail Leasing Conference

17 June Sydney  
18 June Brisbane  
19 June Melbourne

#### 5th Annual Family Law Conference

16 June Sydney  
17 June Brisbane  
18 June Melbourne

Visit [www.lexisnexis.com.au/pd](http://www.lexisnexis.com.au/pd) for brochures

## DAY TWO MASTERCLASS: Thursday 17 July 2008

8:30	<b>Registration and coffee</b>	12:40	<b>Lunch</b>
9:00	<b>Welcome and opening from the Chair</b> <i>John Grimble, Partner, Gadens Lawyers</i>	1:30	<b>Overcoming common errors in applying the GST margin scheme</b> <ul style="list-style-type: none"> <li>• Determining how and when the margin scheme can be applied</li> <li>• Identifying and overcoming problem areas</li> <li>• Understanding the roles and responsibilities of other involved parties</li> <li>• Considering the implications of the <i>Brady King</i> case</li> </ul> <i>Hahn Chau, Special Counsel, Gilbert + Tobin</i>
9:10	<b>Getting up to speed on the <i>Retail Leases Act</i></b> <ul style="list-style-type: none"> <li>• Overview of recent legislative changes</li> <li>• Update on tribunal and other decisions</li> <li>• Discussing the practical implications for property lawyers and conveyancers</li> </ul> <i>Gary Newton, Partner, Colin Biggers &amp; Paisley</i>		
9:55	<b>Getting your assignments right - a guide to assigning leases</b> <ul style="list-style-type: none"> <li>• Preparing the lease assignment:           <ul style="list-style-type: none"> <li>- Obtaining consent</li> <li>- Reviewing the necessary steps to achieve the assignment</li> <li>- Assessing duty</li> </ul> </li> <li>• Drafting special conditions in the business transfer contract</li> <li>• Understanding when GST will be applied to the lease assignment</li> </ul> <i>Steven Mackay, Partner, Middletons</i>	2:15	<b>Anticipating problems with off-the-plan purchases</b> <ul style="list-style-type: none"> <li>• Understanding common errors that may void the contract</li> <li>• Rectification provisions and liability for defects</li> <li>• Documenting quality and performance expectations</li> <li>• Developing a practical checklist of standard inclusions for off-the-plan contracts</li> </ul> <i>Peter Rosier, Principal, Rosier Partners</i>
10:40	<b>Morning tea</b>	3:00	<b>Afternoon tea</b>
11:10	<b>Managing future risks with actions now: green leases</b> <ul style="list-style-type: none"> <li>• Examining penalty provisions and potential litigation matters</li> <li>• Considering rent reduction entitlements</li> <li>• Protecting clients - what needs action now?</li> <li>• Exploring challenges in regulation</li> <li>• Preparing for the future</li> </ul> <i>Catherine Hallgath, Partner, Swaab Attorneys</i>	3:30	<b>Discussing the impact of <i>Black v Garnock</i></b> <ul style="list-style-type: none"> <li>• Overview of the decision</li> <li>• Considering the issues</li> <li>• Practical consequences in the wording of caveats</li> <li>• The implications for a real conveyance</li> </ul> <i>Stephen Blanks, Principal, SBA Lawyers</i>
11:55	<b>Refreshing your understanding of GST issues</b> <ul style="list-style-type: none"> <li>• Discussing recent case law</li> <li>• The key GST exemptions and concessions for property transactions</li> <li>• Recent rulings and draft rulings</li> <li>• GST on adjustments</li> </ul> <i>Mark Swan, Executive Director, PricewaterhouseCoopers</i>	4:15	<b>Alleviate confusion by examining the <i>Home Warranty Insurance Act</i></b> <ul style="list-style-type: none"> <li>• Overview of the Act</li> <li>• Discussing the recent amendments</li> <li>• Considering the nature and timing of enquiries</li> <li>• Discussing the developing case law</li> </ul> <i>Tony Cahill, Legal Author and Commentator</i>
		5:00	<b>Closing remarks from the Chair</b>
		5:15	<b>Close of conference</b>

# Priority registration form Inaugural Conveyancing NSW Conference

16-17 July 2008  
Swissôtel  
68 Market St  
Sydney, NSW 2000  
(02) 9238 8888

Please complete sections A, B, C, D

Conference code: PD6108 ABN: 70 001 002 357

## A Delegate 1 details

Mr/Ms/Dr: \_\_\_\_\_  
First name Last name

Position: \_\_\_\_\_

Organisation: \_\_\_\_\_

Postal address: \_\_\_\_\_

Suburb Postcode State

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email (required\*\*): \_\_\_\_\_

## Delegate 2 details

Mr/Ms/Dr: \_\_\_\_\_  
First name Last name

Position: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email (required\*\*): \_\_\_\_\_

## Delegate 3 details

Mr/Ms/Dr: \_\_\_\_\_  
First name Last name

Position: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email (required\*\*): \_\_\_\_\_

\*\* to send conference confirmation

3rd Delegate FREE!

## B Please tick as many practice areas you work in which apply:

- |   |   |
|---|---|
| <input type="checkbox"/> Banking & Finance            | <input type="checkbox"/> Family Law                               |
| <input type="checkbox"/> Commercial litigation & ADR  | <input type="checkbox"/> Insolvency & restructuring               |
| <input type="checkbox"/> Corporate and commercial law | <input type="checkbox"/> Insurance and risk                       |
| <input type="checkbox"/> Criminal Law                 | <input type="checkbox"/> Property                                 |
| <input type="checkbox"/> Energy and resources         | <input type="checkbox"/> Wills & Estates                          |
| <input type="checkbox"/> Environment and planning     | <input type="checkbox"/> Workplace relations, employment & safety |
|   | <input type="checkbox"/> Other: _____                             |

This will help us keep you informed about topics relevant to your business needs.

## C Event Pricing (please tick your selection)

### Early Bird Special\* (register & pay by 4 June 2008)

- |   |                             |
|---|-----------------------------|
| <input type="checkbox"/> Two Day Conference | \$1600.00 + GST = \$1760.00 |
| <input type="checkbox"/> One Day Conference | \$850.00 + GST = \$935.00   |

### Standard Price (register & pay after 4 June 2008)

- |   |                             |
|---|-----------------------------|
| <input type="checkbox"/> Two Day Conference                   | \$1800.00 + GST = \$1980.00 |
| <input type="checkbox"/> One Day Conference                   | \$950.00 + GST = \$1045.00  |
| <input type="checkbox"/> I claim my 10% AIC member discount.* |                             |

If attending only one day please select:  Day One  Day Two

## D Payment details Payment is due upon registration

Enclosed is my cheque for: \$ \_\_\_\_\_ made payable to LexisNexis

Pay by credit card: Please charge \$ \_\_\_\_\_ to

Mastercard  Visa  American Express

Card number: \_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_

Expiry: \_\_\_\_/\_\_\_\_

Name of cardholder: \_\_\_\_\_

Signature of cardholder: \_\_\_\_\_

Charge to my LexisNexis account: \$ \_\_\_\_\_

Account number: \_\_\_\_\_

Signature: \_\_\_\_\_

Name of Approving Manager: \_\_\_\_\_

## CONFERENCE RESOURCES

I am unable to attend but would like to purchase a set of conference papers for Conveyancing NSW \$300.00 + GST = \$330.00

## TEAM DISCOUNTS

Register a team of 2 for the Inaugural Conveyancing NSW Conference at the same time, from the same organisation and receive a free pass for the 3rd delegate.

\* Early Bird, team discounts and any other discount cannot be taken concurrently

## PROGRAM CHANGES

Details regarding this conference were confirmed and correct at the time of printing. LexisNexis reserves the right to cancel or amend the conference details at any time if required.

## CANCELLATION

Your registration will be confirmed in writing when full payment is received. We will refund your registration in full less a \$165 administration fee if notification is received in writing by 18 June 2008. If we receive written notification between 19 June 2008 and 2 July 2008 you will receive a 50% refund and conference documents. No cancellation requests will be accepted after 2 July 2008. You may nominate a replacement, however no refund will be issued.

## IMPORTANT PRIVACY NOTICE:

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Please direct your enquiries to [privacy@lexisnexis.com.au](mailto:privacy@lexisnexis.com.au)

Tick here if you DO NOT wish to receive information about upcoming events