

Early bird expires 15 September\*

Claim over  
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points

Separately  
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days

# Inaugural Conveyancing NSW Conference

Mastering the practicalities  
of conveyancing

13 - 14 October 2008  
Swissôtel Sydney



## Key benefits:

Discover the “golden rules” for **obtaining a building certificate** the first time

Overcome confusion surrounding the **Home Warranty Insurance Act**

Refresh your knowledge of **GST-related issues**

Avoid the firing line of litigation with tips to prevent **professional negligence claims**

Find out how to word caveats following **Black v Garnock**

## Expert speakers include:

**Tony Cahill**, *Legal Author and Commentator*

**Gary Newton**, *Partner,*  
**Colin Biggers & Paisley**

**Carolyn Chudleigh**, *Partner,*  
**Holding Redlich**

**Paul Denny**, *Principal,*  
**Paul Denny Conveyancing**

**Register today**

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Product of:



**LexisNexis**<sup>®</sup>  
Professional Development

# Inaugural Conveyancing NSW Conference

## Mastering the practicalities of conveyancing

### DAY ONE ESSENTIALS: Monday 13 October 2008

8:30	<b>Registration and coffee</b>	1:50	<b>Gaining confidence with community titles</b> <ul style="list-style-type: none"><li>• Overview of the Community Schemes Legislation in NSW</li><li>• Understanding the essential elements</li><li>• Registering a Community Plan</li><li>• Common misunderstandings and how to avoid them</li><li>• Reviewing recent proposed legislative amendments</li></ul> <b>Carolyn Chudleigh, Partner, Holding Redlich</b>
9:00	<b>Welcome and opening remarks from the Chair</b> <b>Joseph Grassi, Solicitor Director, Joseph Grassi &amp; Associates</b>		
9:10	<b>The golden rules for obtaining your building certificate quickly and efficiently</b> <ul style="list-style-type: none"><li>• Identifying common problems</li><li>• Considering case examples</li><li>• How to get it passed the first time</li></ul>	2:40	<b>Anticipating and resolving settlement day disasters</b> <ul style="list-style-type: none"><li>• Preparing for settlement day</li><li>• Examining circumstances that may complicate or delay completion</li><li>• Dealing with delays in finance – best practice measures</li><li>• Mapping procedures for when the other party is unable to settle</li></ul> <b>Paul Denny, Principal, Paul Denny Conveyancing</b>
10:00	<b>Anticipating problems with off-the-plan purchases</b> <ul style="list-style-type: none"><li>• Understanding common errors that may void the contract</li><li>• Rectification provisions and liability for defects</li><li>• Documenting quality and performance expectations</li><li>• Developing a practical checklist of standard inclusions for off-the-plan contracts</li></ul> <b>Peter Rosier, Principal, Rosier Partners</b>	3:30	<b>Afternoon tea</b>
10:50	<b>Morning tea</b>	4:00	<b>Avoid being stung by unforeseen tax issues</b> <ul style="list-style-type: none"><li>• Common errors to avoid when considering capital gains tax</li><li>• GST: tips and traps</li><li>• Considering small business and main residence exemptions</li><li>• Knowing when to consult an expert</li></ul> <b>Peter Laverick, Partner, TressCox Lawyers</b>
11:20	<b>Obtaining a surveyor's insight and better understanding the process</b> <ul style="list-style-type: none"><li>• Analysing a typical survey – the basics</li><li>• Considering identification reports</li><li>• Examining deposited plans and titles</li><li>• What can go wrong? Considering the worst case scenario</li></ul> <b>Michael Whelan, Director, Michael Whelan Consulting</b>	4:50	<b>Closing remarks from the Chair</b>
12:10	<b>Avoiding the firing line of litigation</b> <ul style="list-style-type: none"><li>• Understanding your professional indemnity policy</li><li>• Recognising a circumstance before it develops into a PI claim</li><li>• Identifying risk – considering examples</li><li>• Managing difficult clients</li><li>• Considering the broader issues</li><li>• Developing your own risk management strategies</li></ul> <b>Ian Marler, Principal, Conveyancing Services</b>	5:00	<b>Close of day one</b>
1:00	<b>Networking speaker and delegate lunch</b>		

### Future Sydney events:

#### Estate Planning Toolkit

Session 1 & 2  
17 September

Session 3  
8 October

5th Annual Family Law  
Conference

12-13 November

Contract Conference  
16 September

#### Personal Injury Conference

10 November

Retirement Villages  
22 October

Stamp Duties  
22 - 24 October

Property & Conveyancing  
Toolkit

Oct & Dec

Property Law Conference  
23 September

Visit [www.lexisnexis.com.au/pd](http://www.lexisnexis.com.au/pd) for programs

To register now ph: 1800 772 772 or visit: [www.lexisnexis.com.au/pd](http://www.lexisnexis.com.au/pd)

**DAY TWO MASTERCLASS: Tuesday 14 October 2008**

<p>8:30    <b>Registration and coffee</b></p>	<p>1:00    <b>Networking speaker and delegate lunch</b></p>
<p>9:00    <b>Welcome and opening from the Chair</b> <i>John Grimble, Partner, Gadens Lawyers</i></p>	<p>1:50    <b>Examining building certificates and illegal building work</b></p> <ul style="list-style-type: none"> <li>• Determining what constitutes “illegal building work”</li> <li>• Exploring the statutory framework in New South Wales</li> <li>• Risks, remedies and options – tips for advising the purchaser &amp; vendor client in the conveyancing transaction</li> </ul> <p><i>Paul Watkins, General Counsel, Australia, Stewart Title Limited</i></p>
<p>9:10    <b>Getting up to speed on the <i>Retail Leases Act</i></b></p> <ul style="list-style-type: none"> <li>• Overview of recent legislative changes</li> <li>• Update on tribunal and other decisions</li> <li>• Discussing the practical implications for property lawyers and conveyancers</li> </ul> <p><i>Gary Newton, Partner, Colin Biggers &amp; Paisley</i></p>	<p>2:40    <b>Discussing the impact of <i>Black v Garnock</i></b></p> <ul style="list-style-type: none"> <li>• Overview of the decision</li> <li>• Considering the issues</li> <li>• Practical consequences in the wording of caveats</li> <li>• The implications for a real conveyance</li> </ul> <p><i>Stephen Blanks, Principal, SBA Lawyers</i></p>
<p>10:00    <b>Alleviate confusion by examining the <i>Home Warranty Insurance Act</i></b></p> <ul style="list-style-type: none"> <li>• Overview of the Act</li> <li>• Discussing the recent amendments</li> <li>• Considering the nature and timing of enquiries</li> <li>• Discussing the developing case law</li> </ul> <p><i>Tony Cahill, Legal Author and Commentator</i></p>	<p>3:30    <b>Afternoon tea</b></p>
<p>10:50    <b>Morning tea</b></p>	<p>4:00    <b>Getting your assignments right - a guide to assigning leases</b></p> <ul style="list-style-type: none"> <li>• Preparing the lease assignment:             <ul style="list-style-type: none"> <li>- Obtaining consent</li> <li>- Reviewing the necessary steps to achieve the assignment</li> <li>- Assessing duty</li> </ul> </li> <li>• Drafting special conditions in the business transfer contract</li> <li>• Understanding when GST will be applied to the lease assignment</li> </ul> <p><i>Steven Mackay, Partner, Middletons</i></p>
<p>11:20    <b>Managing future risks with actions now: green leases</b></p> <ul style="list-style-type: none"> <li>• Examining penalty provisions and potential litigation matters</li> <li>• Considering rent reduction entitlements</li> <li>• Protecting clients - what needs action now?</li> <li>• Exploring challenges in regulation</li> <li>• Preparing for the future</li> </ul> <p><i>Catherine Hallgath, Partner, Swaab Attorneys</i></p>	<p>4:50    <b>Closing remarks from the Chair</b></p>
<p>12:10    <b>Overcoming common errors in applying the GST margin scheme</b></p> <ul style="list-style-type: none"> <li>• Determining how and when the margin scheme can be applied</li> <li>• Identifying and overcoming problem areas</li> <li>• Understanding the roles and responsibilities of other involved parties</li> <li>• Considering the implications of the <i>Brady King</i> case</li> </ul> <p><i>Hahn Chau, Special Counsel, Gilbert + Tobin</i></p>	<p>5:00    <b>Close of conference</b></p>

# Priority registration form Inaugural Conveyancing NSW Conference

**4 easy ways  
to register**

**Phone:** 1800 772 772  
**Fax:** (02) 9422 2338  
**Online:** [www.lexisnexis.com.au/pd](http://www.lexisnexis.com.au/pd)  
**Mail:** Conference Co-ordinator, LexisNexis  
Locked Bag 2222, Chatswood Delivery Centre,  
Chatswood NSW 2067  
or: DX 29590 Chatswood

Please complete sections A, B, C, D

Conference code: **PD6108** ABN: 70 001 002 357

## A Delegate 1 details

Mr/Ms/Dr: \_\_\_\_\_  
First name Last name

Position: \_\_\_\_\_

Organisation: \_\_\_\_\_

Postal address: \_\_\_\_\_

Suburb Postcode State

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email (required\*\*): \_\_\_\_\_

## Delegate 2 details

Mr/Ms/Dr: \_\_\_\_\_  
First name Last name

Position: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email (required\*\*): \_\_\_\_\_

## Delegate 3 details

Mr/Ms/Dr: \_\_\_\_\_  
First name Last name

Position: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email (required\*\*): \_\_\_\_\_

\*\* to send conference confirmation

3rd Delegate FREE!

## B Please tick as many practice areas you work in which apply:

- |  |   |
|--|---|
| <input type="checkbox"/> Banking & Finance           | <input type="checkbox"/> Family Law                               |
| <input type="checkbox"/> Commercial Litigation & ADR | <input type="checkbox"/> Insolvency & Restructuring               |
| <input type="checkbox"/> Corporate & Commercial Law  | <input type="checkbox"/> Insurance & Risk                         |
| <input type="checkbox"/> Criminal Law                | <input type="checkbox"/> Property                                 |
| <input type="checkbox"/> Energy & Resources          | <input type="checkbox"/> Wills & Estates                          |
| <input type="checkbox"/> Environment & Planning      | <input type="checkbox"/> Workplace Relations, Employment & Safety |
|  | <input type="checkbox"/> Other: _____                             |

This will help us keep you informed about topics relevant to your business needs.

## C Event Pricing (please tick your selection)

### Early Bird Special\* (register & pay by 15 September 2008)

- |   |                             |
|---|-----------------------------|
| <input type="checkbox"/> Two day conference | \$1600.00 + GST = \$1760.00 |
| <input type="checkbox"/> One day conference | \$850.00 + GST = \$935.00   |

### Standard Price (register & pay after 15 September 2008)

- |   |                             |
|---|-----------------------------|
| <input type="checkbox"/> Two day conference                   | \$1800.00 + GST = \$1980.00 |
| <input type="checkbox"/> One day conference                   | \$950.00 + GST = \$1045.00  |
| <input type="checkbox"/> I claim my 10% AIC member discount.* |                             |

If attending only one day please select:  Day one  Day two

## D Payment details Payment is due upon registration

Enclosed is my cheque for: \$ \_\_\_\_\_ made payable to LexisNexis

Pay by credit card: Please charge \$ \_\_\_\_\_ to

Mastercard  Visa  American Express

Card number: \_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_

Expiry: \_\_\_\_/\_\_\_\_

Name of cardholder: \_\_\_\_\_

Signature of cardholder: \_\_\_\_\_

Charge to my LexisNexis account: \$ \_\_\_\_\_

Account number: \_\_\_\_\_

Signature: \_\_\_\_\_

Name of Approving Manager: \_\_\_\_\_

## CONFERENCE RESOURCES

I am unable to attend but would like to purchase a set of conference papers for Conveyancing NSW \$300.00 + GST = \$330.00

## TEAM DISCOUNTS

Register a team of 2 for the Inaugural Conveyancing NSW Conference at the same time, from the same organisation and receive a free pass for the 3rd delegate.

\* Early Bird, team discounts and any other discount cannot be taken concurrently

## PROGRAM CHANGES

Details regarding this conference were confirmed and correct at the time of printing. LexisNexis reserves the right to cancel or amend the conference details at any time if required.

## CANCELLATION

Your registration will be confirmed in writing when full payment is received. We will refund your registration in full less a \$165 administration fee if notification is received in writing by 12 September 2008. If we receive written notification between 15 September 2008 and 29 September you will receive a 50% refund and conference documents. No cancellation requests will be accepted after 29 September 2008. You may nominate a replacement, however no refund will be issued.

## IMPORTANT PRIVACY NOTICE:

The information you provide on this form is collected by Reed International Books Australia Pty Limited for the purposes of processing your registration or enquiry and keeping you informed of upcoming products, services and events. The information is disclosed from time to time to our related bodies corporate for these purposes. The provision of this information by you is voluntary but if you do not provide some or all of the requested information we may be unable to properly process your registration. You have both a right of access to the personal information we hold about you and to ask us to correct it if it is inaccurate or out of date.

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Tick here if you DO NOT wish to receive information about upcoming events