

A competitive edge:

To grow your practice you need a strong foundation. By selecting PCLaw® Plus, Bonura Legal sets up for business success and growth.

Bonura Legal

Overview

Firm: Bonura Legal

Interviewed: Angelo Bonura, sole practitioner of the firm.

Location: Rockdale, NSW

Industry/Customer Profile: Bonura Legal is a boutique legal practice specialising in compensation claims and general litigation. The practice services clientele not only in the local community but also in wider Sydney, regional areas and interstate. The firm's objective is to provide their clients with efficient and practical solutions to their legal issues and to assist in achieving their maximum legal entitlements to compensation.

Business Situation: After 10 years experience in a city-based practice, Angelo Bonura decided to open his own solo law firm. He needed practice management software to streamline daily administrative tasks so that he could free up time to practise law.

Solution: Bonura Legal chose LexisNexis® PCLaw® Plus practice management software.

Benefits:

- Reduced time spent on administrative and manual tasks
- Instant time capture saves one hour a day
- Quick and easy access to client files
- Simplified billing at the click of a button
- Reduced paper usage

Product Summary:

PCLaw® Plus is more than just a back office accounting and billing system. It is an integrated, affordable solution designed for law firms with 1-10 users (1-5 solicitors), which allows you to manage your practice from one system, including time management. PCLaw® Plus also provides industry leading support and mobile connectivity.

The Customer

Bonura Legal is a sole practitioner firm based in Rockdale in Sydney's southern suburbs. The firm, which specialises in personal injury, opened its doors in March 2009 and is currently the only firm in the area to focus on this area of practice. The firm's clients include members of the public involved in motor accidents, work injuries, and accidents in public places, as well as victims of crime.

Angelo Bonura, the sole practitioner of the firm, has over 10 years experience in a city-based practice and admits to having relied on secretaries to carry out daily administrative tasks in past roles.

The Problem

Setting up a new practice can be a time consuming and stressful process. Since setting-up Bonura Legal, Angelo has realised that a practice management system is essential for streamlining daily administrative tasks, reducing the need to employ additional administrative staff, and ultimately saving the practice time and money.



The Solution

After briefly considering their alternatives, Angelo Bonura found everything he needed at LexisNexis. Having discussed his needs with a LexisNexis relationship manager, Angelo was pleased to find that PCLaw Plus offered everything he wanted in a practice management solution. Angelo explained,

"I didn't need to look any further; this product covers all my bases. Not only does it give me the accounting software to deal with trusts and office accounts, it also provides the document management system which gives me all my precedents, and also gives me the research which I see as a real bonus of the system".

A major consideration in any decision to purchase or update your practice management system is how well it shoulders the burden of compliance with trust accounting standards. For Bonura Legal this was of primary importance.

“My primary concern was managing the trust accounting. I wanted something that I could use myself without having to employ an office bookkeeper and at the same time satisfy the trust requirements,” says Bonura.

Bonura Legal only required four training sessions in total before they were comfortable using the system, with each session lasting around two hours each and equating to just one day. “I found the solution very easy-to-use, once you’re trained of course”, Angelo said. The training, organised by LexisNexis, is extremely thorough, leading Angelo to note, “I can’t speak highly enough of the trainer, he was terrific”. LexisNexis also offers complimentary ongoing Helpline telephone support for PCLaw Plus clients.

The Benefits

Time recording at the click of a button

Since implementing PCLaw Plus, Mr Bonura can concentrate on being a lawyer, rather than spending time on administrative and manual tasks. “The time saving aspect is huge, it is really significant for me”, he said. When running a firm you need to be able to capture the work you do and charge clients accordingly.

Angelo underlined how impressed he was with PCLaw Plus time capture, noting, “I am quite addicted to this way of capturing time, its terrific”. Angelo further explained that he is able to capture time instantly - as soon as the firm receives a phone call the time recording process can begin and afterward a summary of the time can easily be added to the client file. This negates the need for timesheets, which can be a time consuming and manual ‘necessary chore’. “With this practice management system it is so easy to capture time...it easily saves me an hour a day”, he said.

“I love the billing process; it’s terrific, so easy,” says Bonura.

The billing function of PCLaw Plus links seamlessly with the time capture feature and disbursements to create an itemised bill at the push of a button. The bill can also be easily customised to feature the firm’s logo and branding.

Document management – an environmentally friendly feature

In past times, emails were consistently printed out and then filed in a hard copy format. With PCLaw Plus, files can be saved directly to the client file and accessed anytime. This minimises the impact on the environment by reducing paper usage, whilst also allowing the firm to access its files quickly and easily.

Overall

Bonura Legal has long-term aspirations to grow the practice and expand into other areas of law. PCLaw Plus is designed to grow with the firm, and the integration of research solutions allows the firm to customise its online legal library to suit the practice areas of its staff.

LexisNexis can offer the firm everything it needs – one supplier and one bill for all the firm’s research and practice management needs. As Angelo says, “it’s an all in one solution that is easy to-use. I don’t have to worry about working with three different providers”.

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