

# Title Deeds

## Conveyancing QLD 2012

Practical strategies for overcoming legal and procedural challenges

3 May 2012, Stamford Plaza Brisbane

### Program highlights

- Be updated on the latest developments on PIXA, the national electronic conveyancing platform
- Learn from the New Zealand experience of electronic conveyancing
- Understand the effect the PPSA regime on conveyancing practices from both perspectives
- Know when to incorporate special conditions into the sale contract
- Recent cases and trends concerning off-the-plan contracts
- Gain a tactical understanding of the outlook for Queensland property sales

### Speakers

- **Duncan Terris**, Principal, **Mobile Conveyancing Services**, E-Dealing Consultant, **New Zealand Law Society**, Property Law Section Executive Member, **New Zealand Law Society**
- **Marcus Price**, CEO, **National E-Conveyancing Development Limited**
- **Stephen Jones**, Consultant Lawyer
- **Jon Rivera**, Associate Director, **URBIS**
- **Annette Greenhow**, Assistant Professor, **Bond University**
- **Amanda Bull**, Senior Associate, **Thynne & Macartney**
- **Brian Healey**, Partner, **Holding Redlich**
- **David Nematalla**, Partner - Head of Property & Commercial, **Bell Legal Group**

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1 point in Practical Legal Ethics

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# Conveyancing QLD 2012

## Practical strategies for overcoming legal and procedural challenges

Thursday, 3 May 2012

8:00 Conference Registration

8:30 Welcome from the Chair

**Duncan Terris**, *Principal, Mobile Conveyancing Services, E-Dealing Consultant, New Zealand Law Society, Property Law Section Executive Member, New Zealand Law Society*

8:45 Industry Insight: South East Queensland residential market outlook 2012

- Residential market snapshot – South East Queensland
- Understanding demand shifts and key drivers
- Outlook and opportunities
- What you can expect to see over the next 12 months

**Jon Rivera**, *Associate Director, URBIS*

■ 1 CPD point

9:45 Strategies for solving problem transactions and coping with unforeseen hurdles

- An analysis of recent amendments to the REIQ contracts
- The classification of put and call options, unforeseen aggregation of duty and other complexities
- Appropriately dealing with benefits and incentives not disclosed in contracts
- Dealing with problem transactions and unexpected obstacles

**Stephen E Jones**, *Consultant Lawyer*

■ 1 CPD point in Practical Legal Ethics

10:45 Morning tea

11:00 Recent cases and trends concerning the termination of off-the-plan contracts

- Lessons learned from the recent Oracle Tower decisions
- *Dunworth v Mirvac Qld P/L* [2010] QSC 472
- What circumstances may justify recession
- Upcoming decisions

**Annette Greenhow**, *Assistant Professor, Bond University*

■ 1 CPD point

12:00 Joint Presentation: Australia and New Zealand – two countries, two perspectives

Update on the development and delivery of a national system

- Development status of PEXA – the electronic conveyancing platform
- Remaining hurdles
- Preparing for PEXA – what will conveyancers need to do?
- The benefits of conveyancing in Australia
- Questions and answers

**Marcus Price**, *CEO, National E-Conveyancing Development Limited*

The New Zealand experience

- Addressing practitioner concerns around risk and fraud
- The effect (and benefits) of no paper titles
- Efficiencies and streamlining of practice
- Lessons learned 10 years on
- Questions and answers

**Duncan Terris**, *Principal, Mobile Conveyancing Services, E-Dealing Consultant, New Zealand Law Society, Property Law Section Executive Member, New Zealand Law Society*

■ 1.5 CPD points

1:30 Networking lunch for speakers and delegates

2:30 Practical examples of how the *Personal Property Securities Act (PPSA)* will impact on conveyancing

- A general overview of the PPSA within the context of a standard residential conveyance – a buyer's and vendor's perspective
- How to search the PPS Register and identify encumbrances to be released/discharged at settlement
- Documents required to be provided at settlement
- What to do when a security interest remains registered after settlement
- Best practice in conveyancing

**Amanda Bull**, *Senior Associate, Thyne & Macartney*

■ 1 CPD point

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# Title Deeds

3 May 2012, Stamford Plaza Brisbane

3:30 Afternoon tea

3:45 Incorporating special conditions in the sale contract

- The importance of special conditions
- Typical special conditions included in conveyancing contracts
- Determining whether to include special conditions as part of the contract
- Drafting effective and precise special conditions

**Brian Healey**, *Partner*, **Holding Redlich**

■ 1 CPD point

4:45 Current issues affecting real property transactions

- Important lessons for negotiating, drafting or performing real property contracts
- Who bears the risk? An analysis of factual scenarios and determining with whom the risk will fall
- A comparison of residential and commercial property sales contracts and considering statutory provisions
- Rights of indemnity and failure to perform

**David Nematalla**, *Partner - Head of Property & Commercial*, **Bell Legal Group**

■ 0.5 CPD points

5:15 Close of conference

“ Very practical, well presented, useful and timely. ”

“ This was an informative refresher update for Conveyancing. ”

“ Fantastic organisation of conference. Excellent support for speakers and delegates. ”

## Who should attend?

This program will be of particular interest to **Principals, Partners and Sole Practitioners** practicing in **Property Law** and **Conveyancing**. Other professionals who will gain value from participating in this program include:

- Conveyancing Specialists, Consultants and Managers
- Supervising Lawyers
- Practice Area Managers
- Associates and Senior Associates
- Conveyancing Solicitors
- In-house and Corporate Property Lawyers
- Related property professionals

To register now visit: [www.lexisnexis.com.au/pd](http://www.lexisnexis.com.au/pd) or ph: 1800 772 772 or fax: 02 9422 2338

# Priority registration form

**Conveyancing QLD 2012**  
3 May 2012  
Stamford Plaza Brisbane  
Cnr Edward and Margaret Streets  
Brisbane QLD 4000

# 5 easy ways to register

**Online:** [www.lexisnexis.com.au/pd](http://www.lexisnexis.com.au/pd)  
**Email:** [registration@lexisnexis.com.au](mailto:registration@lexisnexis.com.au)  
**Phone:** 1800 772 772  
**Fax:** (02) 9422 2338

**Mail:** Conference Co-ordinator, LexisNexis  
Locked Bag 2222, Chatswood Delivery  
Centre, Chatswood NSW 2067  
or: DX 29590 Chatswood

Please complete sections A, B, C, D

TAX INVOICE

Conference code: PD1512

ABN: 70 001 002 357

A

### Delegate 1 details

Mr/Ms/Dr: \_\_\_\_\_  
First name Last name

Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

Position: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email (required\*\*): \_\_\_\_\_

C

### Event pricing

(please tick your selection)

**GROUP BOOKING**

Register 3 or more people from the same organisation at the same time and book at the advanced price per person.

Advanced price (register and pay before 24 February 2012)				
Please Select	Options	Qty	Price	Subtotal
	Full Conference		\$ 900 + GST = \$ 990	

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First name Last name

Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

Position: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

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	Full Conference		\$1150 + GST = \$1265	

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First name Last name

Organisation: \_\_\_\_\_

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Position: \_\_\_\_\_

Telephone: \_\_\_\_\_

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**Conference Resources**  
☐ I am unable to attend but please send me the Conveyancing QLD 2012 conference papers

Qty	Price	Subtotal
	\$180+ GST = \$198	

\* Advanced price, team discounts and any other discount cannot be taken concurrently

**TOTAL**

B

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☐ Conveyancing Service NSW

☐ Australian Property Law (Bulletin)

☐ Australian Property Law Journal

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For more information on these products call 1800 772 772

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Where did you hear about this event? \_\_\_\_\_

☐ Please add me to the LexisNexis Monthly Professional Development email list.

D

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- 13 days or less prior to the first day of the event: LexisNexis will not refund any part of your fee. However, you may nominate a replacement delegate to attend in your place.

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