



Commercial and Retail Leasing – WA

Knowledge building for leading leasing practitioners
8 February 2012, Cliftons Perth

- 8:30 **Registration**
- 8:50 **Welcome from the Chair**
Jim Tsagalis, *Managing Director, Lease Equity*
- 9:00 **Ensuring successful lease negotiations**
- Impact of provisions in the *Commercial Tenancy (Retail Shops) Agreements Bill 2011*
 - What constitutes as unconscionable conduct
 - Impact of unfair contract terms legislation on standard form documents
 - Protection provisions of act
 - Recent case law examples of good faith
- Andrew Throssell**, *Partner, Hotchkin Hanly*
1 CPD point in Substantive Law
- 10:00 **Enforceability of lease agreements**
- Compliance with the *Commercial Tenancy (Retail Shops) Agreements Bill 2011*
 - Due diligence with other preleasing matters
 - Common pitfalls and traps
 - Protection of leases by registration or caveat
- Rocco Loiacono**, *Lecturer, School of Business Law & Taxation, Curtin University*
1 CPD point in Substantive Law
- 11:00 **Morning tea**
- 11:15 **Summary and applications of the amendments in the *Commercial Tenancy (Retail Shops) Agreements Act 1985***
- Overview of the amendments in the *Commercial Tenancy (Retail Shops) Agreements Bill 2011*
 - Impact and applications on practitioners' day-to-day work
- Inge Lauw**, *Special Counsel – Leasing, Williams & Hughes*
1 CPD point in Substantive Law
- 12:15 **Best practice guidance for the termination of leases**
- Rights and repudiation – guidance on how courts and tribunals are dealing with lease disputes
 - Application to the State Administrative Tribunal
 - Redevelopment clauses
 - Practical issues when dealing with a termination of a lease
- TBA**
1 CPD point in Substantive Law
- 1:15 **Close of conference**

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Commercial and Retail Leasing – WA

8 February 2012
Cliftons Perth
Australia Place
Cnr St Georges Terrace & William Streets
Perth WA 6000

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Future WA Events

- Contracts 2012 - WA, 9 February 2012
- Conveyancing - WA, 28 March 2012

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