



Conveyancing WA 2012

Sure-fire strategies for complex conveyancing issues

27 March 2012, Duxton Hotel Perth

Program highlights

- Property fraud in WA
- Complex conveyancing issues
- Vendor finance agreements
- Retail shops legislation update
- Strata title developments
- Technical aspects of the duties act affecting the transfers of real estate
- Special conditions in the sale contract
- Taxation issues in property conveyancing

Speakers

- **Jean Villani**, Manager Registrations, Landgate
- **Graham Glasson**, Partner, Waterways Conveyancing, President, WA Australian Institute Conveyancers
- **Matthew Ellis**, Partner, MGB Legal
- **David Fleming**, Director, HFM legal
- **Peter Beekink**, Partner, Lavan Legal
- **Celia Long**, Director, Indirect Tax, KPMG
- **Frederik van der Walt**, Assistant Manager Private Enterprise, KPMG
- **Jade Lattimore**, Senior Associate, HHG legal Group

Claim up to 6 CPD points

Ethics and Professional Responsibility

Substantive Law

Legal Skills and Practice



Advanced price discount expires
10 February 2012 – SAVE up to \$275

Product of:



Register Today!

Visit: www.lexisnexis.com.au/pd

Conveyancing WA 2012

Sure-fire strategies for complex conveyancing issues

Tuesday, 27 March 2012

8:30 Registration

8:55 Welcome from the Chair

9:00 Property fraud in WA

- General issues relating to property fraud
- Two recent frauds in Western Australia: What have we learned?
- Landgate's and the WA Governments response to the recent frauds emphasising a partnership approach between government and industry – reducing the risks and breaking the fraudsters business model
- Tips and traps for lawyers – the need to effectively establish the identity of your client through the use of communication protocols ranging from the 100 point check to secret questions!

Jean Villani, *Manager Registrations, Landgate*

■ 1 CPD point in substantive law

10:00 Complex conveyancing issues

- Determining mental capacity to effect land transactions
- Children acting on parents behalf
- Family members acting unethically

David Fleming, *Director, HFM legal*

■ 1 CPD point in ethics or professional responsibility

11:00 Morning tea

11:15 Vendor finance agreements in property and conveyancing

- What is and what is not a deposit in terms of the *Sale of Land Act*
- When possession is given and taken prior to settlement
- Does this agreement impact on the sales contract?
- Issues raised by Section 6 pt 2: Restriction on rescission
- A terms contract from a vendor clients point of view

Graham Glasson, *Partner, Waterways Conveyancing*
President, WA Australian Institute Conveyancers

■ 1 CPD point in legal skills

12:15 Retail shops legislation update

- Owner bearing the cost of licensing fee not the tenant
- Options to extend the term
- Other legislative changes and their impacts
- Dispute resolution

Peter Beekink, *Partner, Lavan Legal*

■ 0.5 CPD points in substantive law

1:00 Lunch

2:00 Strata title developments

- Contracts for extended periods of time
- General conditions of sale of land if milestones aren't met
- When can a buyer withdraw from the planned sale
- Enforcing strata title conditions

Graham Glasson, *Partner, Waterways Conveyancing*
President, WA Australian Institute Conveyancers
Matthew Ellis, *Partner, MGB Legal*

■ 0.5 CPD points in substantive law

2:45 Technical aspects of the duties act affecting the transfers of real estate

- GST update
- Capital gains tax
- Tax and trusts
- Tax issues for landlords

Frederik van der Walt, *Assistant Manager Private Enterprise, KPMG*

■ 0.5 CPD points in substantive law



27 March 2012, Duxton Hotel Perth

3:30 Afternoon tea

3:45 Taxation issues in property conveyancing

- Dutiable property
- Lodgement periods and conditional contracts
- Options
- Refunds
- Exemptions
- Tenants fixtures

Celia Long, Director, Indirect Tax, KPMG

■ 0.5 CPD points in legal skills

4:30 Conditions in contracts for sale of land

- Recent cases regarding commonly disputed conditions including finance, planning/subdivision approval, subject to sale and issue of title
- The courts interpretation of condition terms such as "best endeavours" and "ready, willing and able"
- A party's ability to terminate for non fulfilment of conditions
- The remedies available for non performance of conditions

Jade Lattimore, Senior Associate, HHG legal Group

■ 1 CPD point in legal skills

5:30 Close of conference

What our delegates said about Conveyancing 2011:

"Interesting topics with good case studies. Made a difficult subject easy to understand"

"Liked the real life 'war stories' and practical tips"

Who should attend?

- Principals
- Partners
- General Counsel
- Solicitors
- Legal Manager
- Senior Legal Counsel
- Legal Counsel
- Executive Manager of Claims
- Associates
- Lawyers
- Graduates
- Paralegals
- Solicitors
- Conveyancing Clerks
- Conveyancing Managers
- Consultants

Priority registration form

5 easy ways to register

Conveyancing WA 2012

27 March 2012
Duxton Hotel Perth
No 1 St Georges Terrace
Perth WA 6000

Online: www.lexisnexis.com.au/pd
Email: registration@lexisnexis.com.au
Phone: 1800 772 772
Fax: (02) 9422 2338

Mail: Conference Co-ordinator, LexisNexis
Locked Bag 2222, Chatswood Delivery
Centre, Chatswood NSW 2067
or: DX 29590 Chatswood

Please complete sections A, B, C, D

TAX INVOICE

Conference code: PD1212

ABN: 70 001 002 357

A Delegate 1 details

Mr/Ms/Dr: _____
First name Last name

Organisation: _____

Address: _____

Position: _____

Telephone: _____

Fax: _____

Email (required**): _____

Delegate 2 details

Mr/Ms/Dr: _____
First name Last name

Organisation: _____

Address: _____

Position: _____

Telephone: _____

Fax: _____

Email (required**): _____

Delegate 3 details

Mr/Ms/Dr: _____
First name Last name

Organisation: _____

Address: _____

Position: _____

Telephone: _____

Fax: _____

Email (required**): _____

** to send conference confirmation

B

Please send me more information on:

- Commercial and Retail Leasing – WA, 8 February 2012
- Contracts 2012 – WA, 9 February 2012
- Conveyancing 2012 – WA, 27 March 2012

For more information on these products call 1800 772 772

Earn CPD points:

Lawyers can earn up to 6 CPD points.

Where did you hear about this event? _____

- Please add me to the LexisNexis Monthly Professional Development email list.

C Event pricing (please tick your selection)

GROUP BOOKING

Register 3 or more people from the same organisation at the same time and book at the advanced price per person.

Advanced price (register and pay before 10 February 2012)

Please Select	Options	Qty	Price	Subtotal
	Full Conference		\$ 900 + GST = \$ 990	

Standard price (register and pay after 10 February 2012)

Please Select	Options	Qty	Price	Subtotal
	Full Conference		\$1150 + GST = \$1265	



Conference Resources

I am unable to attend but please send me the Conveyancing WA 2012 conference papers

Qty	Price	Subtotal
	\$180+ GST = \$198	

Advanced price, team discounts and any other discount cannot be taken concurrently

TOTAL

D Payment details

Payment is due upon registration. This document will be a Tax Invoice/Receipt for GST upon completion of payment.

Enclosed is my cheque for: \$ _____ made payable to LexisNexis

Pay by credit card: Please charge \$ _____ to

Mastercard Visa American Express

Card number: _____/_____/_____/_____

Expiry: ____/____

Name of cardholder: _____

Signature of cardholder: _____



PROGRAM CHANGES

Details regarding this conference were confirmed and correct at the time of printing. LexisNexis reserves the right to cancel or amend the conference details at any time if required.

CANCELLATION

Your registration will be confirmed in writing when full payment has been received. LexisNexis' cancellation policy applies as follows. If cancellation is notified in writing:

1. One calendar month or more prior to the first day of event: LexisNexis will refund your registration fee less \$165.00 administration cost.
2. Between one calendar month plus one day and 14 days prior to the first day of event: LexisNexis will refund 50% of the fee paid by you and provide you with a copy of event papers.
3. 13 days or less prior to the first day of the event: LexisNexis will not refund any part of your fee. However, you may nominate a replacement delegate to attend in your place.

IMPORTANT PRIVACY NOTICE:

The information you provide on this form is collected by Reed International Books Australia Pty Limited for the purposes of processing your registration or enquiry and keeping you informed of upcoming products, services and events. The information is disclosed from time to time to our related bodies corporate for these purposes. The provision of this information by you is voluntary but if you do not provide some or all of the requested information we may be unable to properly process your registration. You have both a right of access to the personal information we hold about you and to ask us to correct it if it is inaccurate or out of date. Photographs/audio visual content may be produced at this event and might be used for future LexisNexis Professional Development collateral. Please direct your enquiries to privacyau@lexisnexis.com.au.

Please note, delegate information will be provided to sponsors.

- Please tick here if you do not want sponsors to receive your information
- Tick here if you DO NOT wish to receive information about upcoming events