

Practical case studies

Team discount: 3rd attends free\*

Early bird expires 19 December\*

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2008 prices  
before 28  
November!

# Queensland 5th Annual Property Law Masterclass

Enhancing legal expertise in a  
changing environment

19 February 2009  
Pre-Masterclass  
Micro-Workshops

20 February 2009  
Property Law  
Masterclass

Marriott Hotel  
Brisbane

## Don't miss this opportunity to:

- Discover how to facilitate large-scale **international property transactions** in light of the **global credit crunch**
- Keep abreast of the recent **GST developments**
- Effectively manage the **transfer of leases and sub-leases**
- Successfully **claim damages** for incomplete or defective work
- Hear about the legal complexities surrounding **development submissions over the Rail Corridor**
- Determine how **put & call options** interrelate with PAMDA

## Expert speakers include:

**Matthew Derrick**, Partner, **Deacons**

**Christopher Boge**, Partner, **Clayton Utz**

**Damian O'Connor**, Special Counsel,  
**HopgoodGanim Lawyers**

**Russell Thirgood**, Partner,  
**McCullough Robertson Lawyers**

**Cameron Graham**, Partner,  
**Barry & Nilsson Lawyers**

**Les Priddle**, Special Counsel,  
**Hawthorn Cuppaidge Badgery**

**Paul Spiro**, Managing Partner, **Gadens Lawyers**

**David Topp**, Barrister-at-Law,  
**Bank of New South Wales Chambers**

Product of:

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[www.lexisnexis.com.au/pd](http://www.lexisnexis.com.au/pd)**

 **LexisNexis**  
Professional Development

### 19th February 2009: Property Law Workshop

#### Property Law Micro- Workshop Part A

1:00 **Construction Law Micro-Workshop registration**

1:30 **Converting pre-sales to sales and minimising the risk in off-the-plan projects**

An overview of key documentation and traps when collating off-the-plan contract and disclosure documentation:

- The importance of special conditions and buyer's acknowledgements
- Tips and tricks to ensure compliance with the legislative framework
- Contract signing and contract exchange processes

#### **About Your Micro-Workshop Facilitator:**

**Andrew Johnson**, Partner, **Holding Redlich Lawyers**, specialises in property development, complex strata titling, funds management, listed and unlisted property trusts, commercial property sales and acquisitions and commercial and industrial leasing.

*Clients appreciate Andrew's ability to deliver creative, dynamic and pro-active solutions that are unmatched in competing markets. Andrew has excellent negotiation, project management and drafting skills, that he uses to develop and maintain strong client relationships.*

*Additionally, Andrew has provided advice to the Property Law Council of Australia and the Urban Development Institute of Australia.*

2:30 **Close of Micro-Workshop Part A**

2:30pm  
Afternoon tea

#### Property Law Micro- Workshop Part B

2:30 **Sale and acquisition issues in commercial property**

- Pre-contractual issues
- Negotiating terms of contract
- The importance of planning certificates
- Workshop problem (time permitting)

#### **About your Micro-Workshop Facilitator:**

**Michael Byrom**, Managing Partner, **Holding Redlich Lawyers**, is a property lawyer whose practice encompasses a broad range of property transactions and projects.

*His areas of work include acquisition and management (including leasing) of shopping centres in Queensland, acquisition of industrial and commercial premises, acquisition of freehold land for residential subdivision, business sales and acquisitions, development applications, joint venture project documentation for subdivision projects, major leasing – hotel and retail developments, planning and environment appeals and advice including condition appeals, resumptions and compensation claims, retail shop lease disputes, shareholder disputes, director disputes and company related property issues.*

4:00 **Close of Micro-Workshop Part B**

### Special Conference Discount

*There are strong ties between property and construction practice - with one area often requiring an up-to-date awareness of issues occurring in the other. Attend both the property law and construction law masterclasses and you can save up to \$550!*

#### ADVANCE NOTICE SPECIAL

**Book at 2008 prices!**

**Register before 28 November 2008 and pay 2008 prices.**

**See registration page for details.**

#### Who Should Attend:

- Property Law Specialists
- Property and Construction Practice Groups
- Developers
- Real Estate Agents
- Finance Practice Groups

## 20th February 2009: Property Law Masterclass

8:30 **Conference registration**

8:50 **Welcome and opening remarks from the Chair**  
*Benjamin Whitten, Barrister-at-Law, QLD Bar*

9:00 **Industry update: Property Agents and Motor Dealers Act issues, updates and case law review**

- Considering the seller's duty of disclosure and the right to terminate
- Examining the right to terminate and receive a refund of deposit due to incorrect order of documents
- Demonstrating the importance of the Act's checklist in a conveyance
- Determining best practice and lessons learnt from recent case law

*Matthew Derrick, Partner, Deacons*

9:40 **Exploring the legal framework when dealing with leasehold land under the Land Act 1994**

- Considering the differences between freehold and leasehold land under the *Land Act*
- Case law: complying with the Act – spotting the pitfalls and deriving answers
- Determining the nature of transactions under the Act and situations where strict compliance with the Act is required by the law
- Transferring leases and granting sub-leases

*Chris Boge, Consultant, Clayton Utz*

10:20 **Morning tea**

10:50 **Market uncertainty and the international credit crunch: Facilitating large scale transactions in Asia**

This highly topical session will examine where the international property market stands today by assessing viable investment opportunities in the face of reduced investor confidence. Our property expert will deliver an analysis of Australian transactions in Asia and how a potentially shrinking stream of Asian investment will affect the Queensland property market.

*Les Priddle, Special Counsel,  
Hawthorn Cuppidge Badgery*

11:30 **GST developments in property transactions**

- Analysing the recent developments in GST treatment of property transactions and keeping abreast of the changes
- Effectively tackling compliance issues relating to GST and property transactions
- Managing the risks and exposure
- Changes to the margin scheme
- Renting development stock

*Damian O'Connor, Special Counsel,  
HopgoodGanim Lawyers*

12:10 **Networking lunch for speakers and delegates**

1:10 **Off-the-plan contracts: Claiming compensation as a response to incomplete or defective work**

- Forecasting potential problems regarding off-the-plan sales in an uncertain economy – pre-sales conditions you must include in your contract
- Responding to defective and incomplete work from a purchaser's point of view
- Marketing brochures: are they actionable in the courts as deceptive and misleading conduct
- Case law review: Examining the theory in practice

*Russell Thirgood, Partner, McCullough Robertson Lawyers*

1:50 **Update on retail leasing**

- What constitutes defective lessor disclosure
- When is an assignor entitled to be released on assignment
- Obligations of the parties in relation to lease renewals

*Cameron Graham, Partner, Barry & Nilsson Lawyers*

2:30 **Afternoon tea**

2:50 **Transit Orientated Developments ("TODs")**

These mixed use developments will be located on major transport nodes and are designed to encourage more sustainable transport behaviour through encouraging public transport usage, pedestrian mobility and developing a synergy between complementary mixed land uses.

- An examination of Transit Orientated Developments ("TODs") at Milton, Albion & South Bank Stations in Brisbane
- An overview of the TODs and an analysis of Queensland Rail, Queensland Transport and Developer stakeholder issues surrounding TOD Development Agreements
- Examining the Design Development and Approval Process (including Section 255 TIA Applications) of TODs and the Rail Corridor construction requirements
- Advising of the recent amendments to the Transport Infrastructure Act and their impact on TODs
- Discussing the complexities of non monetary supplies from a GST perspective in the context of the TODs

*Paul Spiro, Managing Partner, Matthew Raven, Partner,  
Sarah Toohey, Partner, Gadens Lawyers*

3:30 **Put and call options: What they are and how they interrelate with PAMDA**

- Put and call options – an introduction
- Analysing the advantages and disadvantages of put and call options
- How put and call options inter-relate with PAMDA requirements for residential sales

*David Topp, Barrister-at-Law, Bank of New South Wales  
Chambers, QLD Bar*

4:10 **Concluding remarks from the Chair**

4:20 **Networking drinks**



Legislation Update



Case Study

# Priority registration form Queensland 5th Annual Property Law Masterclass

**4 easy ways  
to register**

**Phone:** 1800 772 772

**Fax:** (02) 9422 2338

**Online:** www.lexisnexis.com.au/pd

**Mail:** Conference Co-ordinator, LexisNexis  
Locked Bag 2222, Chatswood Delivery Centre,  
Chatswood NSW 2067  
or: DX 29590 Chatswood

**Please complete sections A, B, C, D**

Conference code: **PD0709** ABN: 70 001 002 357

## A Delegate 1 details

Mr/Ms/Dr: \_\_\_\_\_  
First name Last name

Position: \_\_\_\_\_

Organisation: \_\_\_\_\_

Postal address: \_\_\_\_\_

Suburb Postcode State  
Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email (required\*\*): \_\_\_\_\_

## Delegate 2 details

Mr/Ms/Dr: \_\_\_\_\_

Position: \_\_\_\_\_  
First name Last name

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email (required\*\*): \_\_\_\_\_

## Delegate 3 details

Mr/Ms/Dr: \_\_\_\_\_

Position: \_\_\_\_\_  
First name Last name

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email (required\*\*): \_\_\_\_\_

\*\* to send conference confirmation

**3rd Delegate FREE!**

## B Please tick as many practice areas you work in which apply:

- |  |   |
|--|---|
| <input type="checkbox"/> Banking and Finance           | <input type="checkbox"/> Family Law                                 |
| <input type="checkbox"/> Commercial litigation and ADR | <input type="checkbox"/> Insolvency & restructuring                 |
| <input type="checkbox"/> Corporate and commercial law  | <input type="checkbox"/> Insurance and risk                         |
| <input type="checkbox"/> Criminal Law                  | <input type="checkbox"/> Property                                   |
| <input type="checkbox"/> Energy and resources          | <input type="checkbox"/> Wills and Estates                          |
| <input type="checkbox"/> Environment and planning      | <input type="checkbox"/> Workplace relations, employment and safety |
|  | <input type="checkbox"/> Other: _____                               |

This will help us keep you informed about topics relevant to your business needs.

### CONFERENCE RESOURCES

- I am unable to attend but would like to purchase a set of conference papers for the Queensland 5th Annual Property Law Masterclass \$360.00 + GST = \$396.00

### PROGRAM CHANGES

Details regarding this conference were confirmed and correct at the time of printing. LexisNexis reserves the right to cancel or amend the conference details at any time if required.

### CANCELLATION

Your registration will be confirmed in writing when full payment is received. We will refund your registration in full less a \$165 administration fee if notification is received in writing up to but not including 1 month prior to the date of the event. If we receive written notification – any time up to but not including 2 weeks prior to the date of the event, you will receive a 50% refund & seminar documents. No cancellation requests will be accepted during the period 2 weeks prior to the event. You may nominate a replacement, however no refund will be issued.

## C Advance Pricing\* (register & pay before 28 November 2008)

<input type="checkbox"/> Property & Construction Days + both Micro-Workshops	\$2400.00 + GST = \$2640.00
<input type="checkbox"/> Property & Construction Days + Micro-Workshop#	\$2150.00 + GST = \$2635.00
<input type="checkbox"/> Property & Construction Conferences only	\$1850.00 + GST = \$2035.00
<input type="checkbox"/> Property Conference + Micro-Workshop#	\$1350.00 + GST = \$1485.00
<input type="checkbox"/> Property Conference only	\$950.00 + GST = \$1045.00
<input type="checkbox"/> Property Micro-Workshops only	\$500.00 + GST = \$550.00

## Early Bird Pricing\* (register & pay after 28 November and before 19 December 2008)

<input type="checkbox"/> Property & Construction Days + both Micro-Workshops	\$2600.00 + GST = \$2860.00
<input type="checkbox"/> Property & Construction Days + Micro-Workshop#	\$2300.00 + GST = \$2530.00
<input type="checkbox"/> Property & Construction Conferences only	\$1950.00 + GST = \$2145.00
<input type="checkbox"/> Property Conference + Micro-Workshop#	\$1500.00 + GST = \$1650.00
<input type="checkbox"/> Property Conference only	\$1050.00 + GST = \$1155.00
<input type="checkbox"/> Property Micro-Workshops only	\$550.00 + GST = \$605.00

## Standard Pricing\* (register & pay after 19 December 2008)

<input type="checkbox"/> Property & Construction Days + both Micro-Workshops	\$2900.00 + GST = \$3190.00
<input type="checkbox"/> Property & Construction Days + Micro-Workshop#	\$2500.00 + GST = \$2750.00
<input type="checkbox"/> Property & Construction Conferences only	\$2050.00 + GST = \$2255.00
<input type="checkbox"/> Property Conference + Micro-Workshop#	\$1700.00 + GST = \$1870.00
<input type="checkbox"/> Property Conference only	\$1150.00 + GST = \$1265.00
<input type="checkbox"/> Property Micro-Workshops only	\$650.00 + GST = \$715.00

# I would like to attend the  Property Micro-Workshop  Construction Micro-Workshop (part A & B not separately bookable)

### TEAM DISCOUNTS\*

- Register a team of 2 for Queensland 5th Annual Construction Law Masterclass at the same time, from the same organisation and receive a free pass for the 3rd delegate.

\* Early Bird, team discounts and any other discount cannot be taken concurrently

## D Payment details Payment is due upon registration

Enclosed is my cheque for: \$ \_\_\_\_\_ made payable to LexisNexis

Pay by credit card: Please charge \$ \_\_\_\_\_ to

Mastercard  Visa  American Express

Card number: \_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_

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Name of cardholder: \_\_\_\_\_

Signature of cardholder: \_\_\_\_\_

Charge to my LexisNexis account: \$ \_\_\_\_\_

Account number: \_\_\_\_\_

Signature: \_\_\_\_\_

Name of Approving Manager: \_\_\_\_\_

### IMPORTANT PRIVACY NOTICE:

The information you provide on this form is collected by Reed International Books Australia Pty Limited for the purposes of processing your registration or enquiry and keeping you informed of upcoming products, services and events. The information is disclosed from time to time to our related bodies corporate for these purposes. The provision of this information by you is voluntary but if you do not provide some or all of the requested information we may be unable to properly process your registration. You have both a right of access to the personal information we hold about you and to ask us to correct it if it is inaccurate or out of date. Please direct your enquiries to [privacy@lexisnexis.com.au](mailto:privacy@lexisnexis.com.au)

Tick here if you DO NOT wish to receive information about upcoming events