

Team discounts

## **Western Australia: 4th Annual**

# Property Law & Conveyancing Conference

Enhancing legal expertise in a changing environment

19-20 March 2009 Rydges Hotel Perth

# Don't miss this opportunity to:

- Examine the significant changes to landholder duty
- Define green building issues in leasing
- Avoid common pitfalls when advising on mortgagee sales
- Identify and resolve potential conflicts in mixed use developments
- Resolve commercial disputes through ADR
- Eliminate common mistakes when drafting commercial leases
- Successfully navigate complex settlement scenarios
- Develop your own legal risk management strategies

## **Expert speakers include:**

Laurence Iffla, Partner, Mallesons Stephen Jacques
Brad Wylynko, Partner, Clayton Utz

Valerie Haskins. Partner, Haskins Settlements

Mark Atkinson, Director, Atkinson Legal

mark Additioni, Birottoi, Additioni Logi

Gary Thomas, Partner, Tottle Legal

Denis McLeod, Principal Partner, McLeods Barristers & Solicitors

**Brent Scafidas**, Partner, **Galilee Solicitors** 

Eric Ross-Adjie, Partner, Karp Steedman Ross-Adjie Lawyers

lan Tait, Partner, Tait & Co

Greg Mohen, Consultant, Wojtowicz Kelly Legal

Zoran Vukoyevic, Senior Associate, Lavan Legal

Robert Corboy, Senior Associate, Jackson McDonald

Nathan Thomson, Senior Associate, Butcher Paull & Calder Lawyers

Product of:



Register Today! Ph: 1800 772 772 or visit www.lexisnexis.com.au/pd

#### Day one: Thursday, 19 March 2009

- 8.15 Conference registration
- 8.50 Opening remarks from the Chairperson

  Greg Mohen, Consultant, Wojtowicz Kelly Legal
- 9.00 Examining the post-July 2008 Duties Act 2008 (WA)
  - · Summarising essential changes under the new Act
  - Incorporating the new rates, concessions and thresholds into your calculations
  - Examining the significant changes to landholder duty
  - Chapter 6 utilising the corporate reconstruction exemption
  - Making applications for a pre-determination of exemption eligibility

Zoran Vukoyevic, Senior Associate, Lavan Legal

# 10.00 Analysing the regime of green buildings and rating systems



- Understanding green building rating systems: ABGR and the Green Star rating
- · Meeting the mandatory obligations for new developments
- · Defining green building issues in leasing
- Implications for property practitioners

Laurence Iffla, Partner, Mallesons Stephen Jacques

11.00 Morning tea

# 11.30 Avoiding common pitfalls when advising on mortgagee sales

- Examining the decision in Fortson Pty Ltd v Commonwealth Bank of Australia [2008] SASC 49
- Determining rights and responsibilities under section 420A(1)(a) of the Corporations Act 2001 (Cth)
- Discussing why mortgagee sales are inherently problematic and strategies to minimise these problems

Brent Scafidas, Partner, Galilee Solicitors

# 12.30 Identifying and resolving potential conflicts in mixed use developments

- Assessing the potential conflicts between commercial and residential owners
- Creating the most appropriate method to manage and administer by-laws
- Future developments will separate strata schemes become available in WA?

Mark Atkinson, Director, Atkinson Legal

#### 1.30 Networking lunch for delegates and speakers

#### 2.30 Resolving commercial disputes through ADR



Many businesses now put ADR processes to the top of their list in strategies to resolve and avoid costly disputes and litigation. It is important to understand ADR processes, including how they can be best used to resolve existing disputes and incorporated into systems in reducing the costs of disputes in business:

- The different ADR options available and their advantages and disadvantages
- . When should you consider ADR as an alternative to court?
- · Effectively preparing for specific ADR methods

Eric Ross-Adjie, Partner, Karp Steedman Ross-Adjie Lawyers

#### 3.30 Simplifying the complexities of retail leasing

- Updates to the Commercial Tenancy (Retail Shops)
   Agreements Act 1985
- · Traps for the unwary
- · Compliance issues
- Current developments affecting retail leases
- · Best practice in drafting retail and commercial leases

Gary Thomas, Partner, Tottle Legal

- 4.30 Closing remarks from the Chairperson
- 4.40 Close of day one

### Who should attend?

- Property Lawyers
- Conveyancers
- Property Professionals
- Real Estate Professionals
- Corporate lawyers
- Developers
- Commercial Lawyers

To register now ph: 1800 772 772 or fax: 02 9422 2338 or visit: www.lexisnexis.com.au/pd

#### Day two: Friday, 20 March 2009

8.15 **Conference registration** 

vironment

- 8.50 Opening remarks from the Chairperson

  Greg Mohen, Consultant, Wojtowicz Kelly Legal
- 9.00 Navigating complex settlement scenarios
  - Preparing settlements on strata properties
  - Understanding the nuances of off-the-plan settlements
  - Tackling GST in commercial property settlements
  - Minimising delays in finance- best practice in dealing with banks
  - Mapping out procedures for when the other party is not ready to settle

Valerie Haskins, Partner, Haskins Settlements

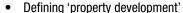
- 10.00 Reducing your risk of professional complaints through legal risk management
  - Understanding your professional indemnity policy
  - Managing your client's expectations
  - · Recognising a potential problem before it escalates
  - Developing your own risk management strategies

Robert Corboy, Senior Associate, Jackson McDonald

11.00 Morning tea

11.30

Clarifying changes in CGT and structuring aspects of property developments



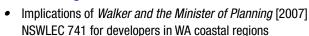
- Analysing TR92/3- does a business exist?
- Calculating the apportionment of purchase and development costs between units

**Nathan Thomson**, Senior Associate, **Butcher Paull & Calder Lawyers** 

- 12.30 Minimising delays when dealing with land affected by the *Contaminated Sites Act 2003* 
  - Implications of the Act for land owners wanting to sell
  - Digging down to the real issues and obligations in land transactions
  - Getting to grips with contaminated land issues for developers

Brad Wylynko, Partner, Clayton Utz

- 1.30 Networking lunch for delegates and speakers
- 2.30 Critical updates on cases and legislation to keep you ahead of the game



- Recent Court decisions
- Legislative amendments and how they affect your practice

Denis McLeod, Principal Partner, McLeods

- 3.30 Discovering the key drafting techniques to manage contract variations in off-the-plan contracts
  - Common clauses in off-the-plan contracts
  - · Ensuring effective disclosure to avoid future problems
  - Variations how to negotiate them effectively to minimise the potential problems
  - Managing delays in the current economic climate
  - · What happens when buyers want out?

lan Tait, Partner, Tait & Co

- 4.30 Closing remarks from the Chairperson
- 4.40 Close of conference

# Who is LexisNexis Professional Development?

LexisNexis is a leading, quality provider of professional development solutions with a practical legal focus.

We enable the market leadership of legal and business professionals through a range of professional development products and services.

Each professional development program is extensively researched by our legally qualified producers utilising the publishing, research and business information arms of LexisNexis.

LexisNexis Professional Development offers value when it comes to content, information and return on your professional development investment.

To register now ph: 1800 772 772 or fax: 02 9422 2338 or visit: www.lexisnexis.com.au/pd

# Priority registration form Western Australia: 4th Annual Property Law & Conveyancing Conference

4 easy ways to register

**Phone:** 1800 772 772 **Fax:** (02) 9422 2338

**Online:** www.lexisnexis.com.au/pd **Mail:** Conference Co-ordinator, LexisNexis

Locked Bag 2222,

Chatswood Delivery Centre, Chatswood NSW 2067

#### Please complete sections A, B, C, D, E

Conference code: PD1009 ABN: 70 001 002 357 **Event Pricing** (please tick your selection) Advance price\* (register and pay before 9 January 2009) \$1850 + GST = \$2035.00Two day conference One day conference only# \$950 + GST = \$1045.00Early bird price\* (register and pay after 9 January and before 29 January 2009) \$1950 + GST = \$2145.00 ☐ Two day conference One day conference only# \$1050 + GST = \$1155.00Standard price (register and pay after 29 January 2009) \$2050 + GST = \$2255.00Two day conference \$1150 + GST = \$1265.00 One day conference only# \* Please indicate which day: 

Day one **TEAM DISCOUNTS\*** Register a team of 2 to the conference at the same time, from the same organisation and receive a free pass for the 3rd delegate.\* \* Early Bird, team discounts and any other discount cannot be taken concurrently **CONFERENCE RESOURCES** ☐ I am unable to attend but would like to purchase a set of conference papers for Western Australian: 4th Annual Property Law & Conveyancing Conference \$360 + GST = \$396.00Payment details Payment is due upon registration ☐ Enclosed is my cheque for: \$ \_\_\_\_ \_\_\_\_\_ made payable to LexisNexis ☐ Pay by credit card: Please charge \$ \_\_\_ ☐ Mastercard ☐ Visa ☐ American Express Expiry: \_\_\_/\_\_\_ Name of cardholder: Signature of cardholder: \_ ☐ Charge to my LexisNexis account: \$ \_\_\_\_ Account number: Signature: Name of approving manager:

•	• • •
Delegate 1 details	
Mr/Ms/Dr:	
First name	Last name
Position:	
Organisation:	
Postal address:	
Suburb Post	tcode State
Telephone	
Telephone:	
Fax:	
Email (required**):	
Delegate 2 details	
Mr/Ms/Dr:	
First name	Last name
Position:	
Telephone:	
Fax:	
Email (required**):	
Delegate 3 details	
Mr/Ms/Dr:	
First name	Last name
Position:	
Telephone:	
Fax:	
Email (required**):	
** to send conference confirmation	
Please tick as many practice areas you work in which apply:	☐ Family law
Banking & finance	☐ Insolvency & restructuring
☐ Commercial litigation & ADR	☐ Insurance and risk ☐ Property
☐ Corporate and commercial law	☐ Wills & estates
☐ Criminal law	☐ Workplace relations, employment
☐ Energy and resources	& safety
☐ Environment and planning	☐ Other:

#### PROGRAM CHANGES

Details regarding this conference were confirmed and correct at the time of printing. LexisNexis reserves the right to cancel or amend the conference details at any time if required.

This will help us keep you informed about topics relevant to your business needs.

#### CANCELLATION

3rd Delegate FREE!

Your registration will be confirmed in writing when full payment has been received. LexisNexis will refund your registration fee in full less a \$165.00 administration cost if a request to cancel the registration is received in writing up to but not including 1 month prior to the event. If written notification is received any time up to but not including 2 weeks prior to the event, you will receive a 50% refund of your registration fee and seminar documents. No cancellation requests will be accepted after this time. You may nominate a replacement; however, no refund will be issued.

#### IMPORTANT PRIVACY NOTICE:

The information you provide on this form is collected by Reed International Books Australia Pty Limited for the purposes of processing your registration or enquiry and keeping you informed of upcoming products, services and events. The information is disclosed from time to time to our related bodies corporate for these purposes. The provision of this information by you is voluntary but if you do not provide some or all of the requested information we may be unable to properly process your registration. You have both a right of access to the personal information we hold about you and to ask us to correct it if it is inaccurate or out of date. Please direct your enquiries to privacy@lexisnexis.com.au

Tick here if you DO NOT wish to receive information about upcoming events

